

**STATE OF HAWAII  
DEPARTMENT OF TRANSPORTATION  
AIRPORTS**

**ADDENDUM NO. 1  
FOR  
PROVIDE DESIGNATED AVIATION CHANNELING SERVICES  
STATEWIDE AIRPORTS  
STATE OF HAWAII  
STATE PROJECT NO. BS1629-53**

**April 13, 2026**

This Addendum shall make the following amendment(s) to the Solicitation:

**A. NOTICE TO BIDDERS**

1. Prospective bidders are **hereby notified** that receiving of bids, scheduled for April 16, 2026, at 2:00 p.m., Hawaii Standard Time (HST), is **HEREBY POSTPONED** until **April 30, 2026, at 2:00 p.m., HST.**

The attached **NOTICE TO BIDDERS** dated **r4/13/26** shall be incorporated and made a part of the **NOTICE TO BIDDERS.**

The following is provided for information:

**B. PRE-BID MEETING MINUTES**

1. The attached **PRE-BID MEETING MINUTES** are provided for information.

**C. RESPONSES TO REQUESTS FOR INFORMATION (RFI'S/QUESTIONS)**

1. The attached **RESPONSES TO REQUESTS FOR INFORMATION** are provided for information.

Please acknowledge receipt of this **ADDENDUM NO. 1** by recording the date of its receipt in the space provided on **PAGE PF-4** of the Proposal.



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**CURT T. OTAGURO**  
Deputy Director of Transportation for Airports

**NOTICE TO BIDDERS**  
Hawaii Revised Statutes (HRS),  
Chapter 103D

The receiving of bids for **PROVIDE DESIGNATED AVIATION CHANNELING SERVICES, STATEWIDE AIRPORTS, STATE OF HAWAII, PROJECT NO. BS1629-53**, will begin as of the HIePRO Release Date. Bidders shall register and submit complete bids through HIePRO only. Refer to the following HIePRO link for important information on Vendor Registration: <https://hiepro.ehawaii.gov/welcome.html>.

The solicitation plans, specifications, proposal, and additional documents designated or incorporated by reference shall be available in HIePRO.

HIePRO OFFER DUE DATE & TIME scheduled for April 16, 2026, at 2:00 p.m., Hawaii Standard Time (HST), is **HEREBY POSTPONED** until **April 30, 2026, at 2:00 p.m., HST**. **Bidders shall submit and upload the complete proposal to HIePRO prior to the offer due date and time. Proposals received after said due date and time shall not be considered. Any additional support documents explicitly designated as confidential and/or proprietary shall be uploaded as a separate file to HIePRO. Bidders shall not include confidential and/or proprietary documents as part of their proposal. The record of each bidder and their respective proposal shall be open to public inspection. FAILURE TO UPLOAD THE PROPOSAL TO HIePRO SHALL BE GROUNDS FOR REJECTION.**



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CURT T. OTAGURO  
Deputy Director of Transportation for Airports

**STATE OF HAWAII  
DEPARTMENT OF TRANSPORTATION  
AIRPORTS**

**PRE-BID MEETING MINUTES**

**DATE:** March 24, 2026

**TIME:** 10:00 a.m.

**LOCATION:** Microsoft Teams Meeting

**PROJECT:** Provide Designated Aviation Channeling Services  
Statewide Airports  
State Project No. BS1629-53

**I. IMPORTANT ITEMS**

1. This meeting is to clarify general questions only. If there is a conflict between what was stated in this meeting and the bid documents, the bid documents shall govern. Any significant changes will be issued through an addendum. A copy of the meeting minutes will be issued to all attendees.
2. Deadline for questions is April 2, 2026, at 2:00 p.m., Hawaii Standard Time (HST).  
  
All questions must be submitted on HiePRO.
3. HiePRO OFFER DUE DATE & TIME is April 16, 2026, at 2:00 p.m., HST.
  - A. The complete proposal must be uploaded to HiePRO. Failure to upload the complete proposal to HiePRO shall be grounds for rejection of the bid.
  - B. Bidders shall complete all unit prices and amounts. Failure to do so shall be grounds for rejection of bid.
4. The scope of work to be performed by the Contractor shall be the furnishing, delivering, and maintaining of equipment and software to collect data from Hawaii Department of Transportation Airports regarding individuals who may be approved to work in the Airport's secure and sterile areas and submit to the TSA and FBI to conduct threat assessments necessary for assuring a safe and compliant aviation environment.
5. To be eligible for award, bidders must be certified and authorized by the TSA as a DAC at the time of bid opening. The Contractor shall have at least three (3) years of experience immediately prior to bid opening operating in the airport badging environment. Additional qualifications listed in Section 10.2.

6. Award estimated in June 2026.
7. Notice to Proceed is estimated to be October 15, 2026.
8. DAC equipment is to be delivered to:
  - Daniel K. Inouye International Airport (HNL)
  - Kahului Airport (OGG)
  - Lihue Airport (LIH)
  - Ellison Onizuka Kona International Airport at Keahole (KOA)
  - Hilo International Airport (ITO)
9. The Contractor may also be requested to travel to all the listed airports to provide additional training services to the individual security offices and to consult with staff on the system operation and address any operational concerns.
10. FBI Fingerprint Cards are to be provided for Lanai Airport (LNY) and Molokai Airport (MKK).
11. The Contractor shall perform preventative maintenance based upon a schedule mutually agreed to between the Contractor and the State. The preventative maintenance is intended to keep the equipment in a condition ready for ordinary use. Preventative maintenance shall include periodic inspection, cleaning, lubrication, adjustments, software updates, and, as needed, replacement of parts or components of the SYSTEM.
12. The response times for the Contractor is as follows:
  - A. For software technical assistance using Hotline Services must be acknowledged by telephone within one (1) hour for problems that render the software inoperative.
  - B. For severe problems that render the software operational but at a degraded level, telephone calls must be acknowledged within four (4) hours.
  - C. For less severe problems, acknowledgement by telephone must be made within twenty-four (24) hours from the time the State first reported the problem.
13. IDMS Integration per Airport, Proposal Item 6.
  - A. The proposal price is per airport per year.
  - B. The airports to be covered are HNL, OGG, LIH, KOA, and ITO.

C. HNL currently uses Intellisoft IDMS, the other airports will undergo IDMS implementation in next two (2) years.

## **II. GENERAL DISCUSSIONS**

1. None

**MEETING ATTENDANCE SHEET**  
**Pre-Bid Meeting**

Project Name: Provide Designated Aviation Channeling Services  
Statewide Airports  
Project No. BS1629-53  
Meeting Location: Microsoft Teams Meeting  
Date: March 24, 2026, 10:00am

Name: Jonathan Yoshida Title: Engineer	Company: AIR-EM Address: 400 Rodgers Blvd, Suite 700 Honolulu, Hawaii 96819	Phone: (808) 838-8875 Fax: E-Mail: jonathan.r.yoshida@hawaii.gov
Name: Sharon King Title:	Company: Telos ID Address:	Phone: (703) 724-4744 Fax: E-Mail: sharon.king@telos.com
Name: Title:	Company: Address:	Phone: Fax: E-Mail:
Name: Title:	Company: Address:	Phone: Fax: E-Mail:
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**PROVIDE DESIGNATED AVIATION CHANNELING SERVICES**

**STATEWIDE AIRPORTS**

**STATE OF HAWAII**

**STATE PROJECT NO. BS1629-53**

**RESPONSES TO REQUESTS FOR INFORMATION (RFI'S/ QUESTIONS)**

The following Requests for Information (RFI) were received.

1. **Question: Special Provisions Section 9.6 (page SP-6) states that the State may release “payments withheld (retainage)” at the end of a one year term, contingent upon satisfactory performance and submission of a current tax clearance certificate. Will retainage apply on this contract? If so, please specify the basis for calculating retainage, and whether retainage applies to all invoices or only specific payment types.**

Response: A 5% retainage will be held on the SYSTEM Lease & Maintenance for the first 6 months of the contract term. Payments for other line items will be made in full.

2. **Question: Has retainage been applied on the State's current contract for these services?**

Response: Yes, retainage was held on the current and previous contracts.

3. **Question: If retainage will apply to this contract, will retainage apply to all invoices submitted under this contract, or only to specific deliverables or payment categories?**

Response: A 5% retainage will be held on the SYSTEM Lease & Maintenance for the first 6 months of the contract term. Payments for other line items will be made in full.

4. **Question: If retainage will apply to this contract, will retainage be withheld annually for each contract year, or only during the initial contract term?**

Response: The State may release the payments withheld (retainage) at the end of a one-year term provided:

A. The Contractor has satisfactorily fulfilled the terms and conditions of the Contract for that one-year term.

B. The Contractor submits a current tax clearance certificate.

5. **Question: Will the State of Hawaii’s General Excise Tax (GET) apply to the services provided under this procurement?**

Response: The State of Hawaii’s General Excise Tax (GET) applies to the services provided under this procurement. Bidders are directed to note Section 9.1, paragraph 2, “Contract payments to the Contractor by the State shall be full payment for the furnishing of all labor, tools, equipment, and other incidentals, **including all taxes**, necessary for performing all work and services contemplated and embraced under the contract.” and Proposal Schedule Note 1, “**Bids shall include all Federal, State, County and other applicable taxes and fees.**”.

6. **Question: The scope of work references integration with Intellisoft Airport ICE. Which state airports are currently using Intellisoft Airport ICE? Will the integration be required for all State airports upon contract commencement?**

Response: Only HNL airport currently uses IDMS. HNL and OGG airports are starting the process to implement Intellisoft IDMS in the 2026 calendar year. LIH, ITO, and KOA airports are anticipated to implement Intellisoft IDMS in the 2027 calendar year. Integration will be required as IDMS are implemented, not at Notice to Proceed for this Contract. Payment will be for work completed, once per contract term (12 months), and the Contractor will not be entitled to the unused funds.

7. **Question: What is the anticipated start date for the new contract to begin?**

Response: Anticipated start date for this Contract is October 15, 2026.

8. **Question: For the “system lease” line item, please state what hardware, if any, the state wishes to lease, including current model numbers, any other required minimum specifications and quantities per item per airport.**

Response: This is intended to be the fingerprinting workstation needed to identify individuals and transmit that information to the Contractor to perform the Criminal History Records Check and Security Threat Assessment. Refer to Section 11.4 for additional specifications.

9. **Section 10.11 references training. Will the State consider on-demand, live, webinar-based training as compliant with the training requirement?**

Response: On-demand, live, webinar training will be acceptable. The Contractor must provide the required training materials and comply with the Section 10.12 support requirements.

**10. Question: If proposers have service fees not listed in the proposal fee schedule line items, may those fees be referenced separately?**

Response: Bidders are directed to Proposal Schedule Note 1, “Bids shall include all Federal, State, County and other applicable taxes and fees”. Section 10.9 allows the Contractor to adjust their fee accordingly as Federal Agencies adjust their fees from the bid due date.

**11. Question: How many active badges does each airport currently have?**

Response:

Approximate Number of Active Badges by Airport	
Airport	Active Badges
HNL	16,000
OGG	4,000
LIH	4,500
ITO	1,200
KOA	2,400

**12. Question: What are the unite price line item fees for the current contract?**

Response: The tabulation of bids for Provide Designated Aviation Channeling Services, Statewide Airports, State Project No. BS1124-53R, is provided for information.

**STATE OF HAWAII  
DEPARTMENT OF TRANSPORTATION  
AIRPORTS DIVISION**

**TABULATION OF BIDS**

PROJECT: Provide Designated Aviation Channeling Services  
Statewide Airports  
PROJECT NO: BS1124-53R  
ISLAND: Statewide  
BID OPENING DATE: 22-Apr-21

Dates Advertised: 24-Mar-21

Item No.	Item	Approx. Quantity	Unit	Telos Identity Management Solutions, LLC		Engineer's Estimate	
				Unit Price	Bid Amount	Unit Price	Bid Amount
1.	Daniel K. Inouye International Airport (HNL)						
1a.	SYSTEM Lease & Maintenance	12	Month	\$480.00	\$5,760.00	\$400.00	\$4,800.00
1b.	CHRC Fingerprint Fee	10,000	Each	\$14.25	\$142,500.00	\$13.00	\$130,000.00
1c.	STA Fee	5,000	Each	\$3.00	\$15,000.00	\$3.00	\$15,000.00
1d.	RAP BACK Subscription Fee	10,000	Each	\$3.00	\$30,000.00	\$3.00	\$30,000.00
1e.	CBP eBadge Fee	6,000	Each	\$0.00	\$0.00	\$3.00	\$18,000.00
1f.	SYSTEM Delivery/Training/Set-up Charges		LS	\$1,500.00	\$1,500.00	\$360.00	\$360.00
2.	Ellison Onizuka Kona International Airport at Keahole (KOA)						
2a.	SYSTEM Lease & Maintenance	12	Month	\$240.00	\$2,880.00	\$400.00	\$4,800.00
2b.	CHRC Fingerprint Fee	1,150	Each	\$14.25	\$16,387.50	\$13.00	\$14,950.00
2c.	STA Fee	1,150	Each	\$3.00	\$3,450.00	\$3.00	\$3,450.00
2d.	RAP BACK Subscription Fee	1,150	Each	\$3.00	\$3,450.00	\$3.00	\$3,450.00
2e.	CBP eBadge Fee	600	Each	\$0.00	\$0.00	\$3.00	\$1,800.00
2f.	SYSTEM Delivery/Training/Set-up Charges		LS	\$750.00	\$750.00	\$360.00	\$360.00
3.	Hilo International Airport (ITO)						
3a.	SYSTEM Lease & Maintenance	12	Month	\$240.00	\$2,880.00	\$400.00	\$4,800.00
3b.	CHRC Fingerprint Fee	480	Each	\$14.25	\$6,840.00	\$13.00	\$6,240.00
3c.	STA Fee	400	Each	\$3.00	\$1,200.00	\$3.00	\$1,200.00
3d.	RAP BACK Subscription Fee	480	Each	\$3.00	\$1,440.00	\$3.00	\$1,440.00
3e.	CBP eBadge Fee	50	Each	\$0.00	\$0.00	\$3.00	\$150.00
3f.	SYSTEM Delivery/Training/Set-up Charges		LS	\$750.00	\$750.00	\$360.00	\$360.00
4.	Kahului Airport (OGG)						
4a.	SYSTEM Lease & Maintenance	12	Month	\$240.00	\$2,880.00	\$400.00	\$4,800.00
4b.	CHRC Fingerprint Fee	1,700	Each	\$14.25	\$24,225.00	\$13.00	\$22,100.00
4c.	STA Fee	1,400	Each	\$3.00	\$4,200.00	\$3.00	\$4,200.00
4d.	RAP BACK Subscription Fee	1,700	Each	\$3.00	\$5,100.00	\$3.00	\$5,100.00
4f.	SYSTEM Delivery/Training/Set-up Charges		LS	\$750.00	\$750.00	\$360.00	\$360.00
5.	Lanai Airport (LNY)						
5a.	CHRC Fingerprint Fee	30	Each	\$14.25	\$427.50	\$13.00	\$390.00
5b.	STA Fee	50	Each	\$3.00	\$150.00	\$3.00	\$150.00
5c.	RAP BACK Subscription Fee	30	Each	\$3.00	\$90.00	\$3.00	\$90.00
6.	Molokai Airport (MKK)						
6a.	CHRC Fingerprint Fee	25	Each	\$14.25	\$356.25	\$13.00	\$325.00
6b.	STA Fee	30	Each	\$3.00	\$90.00	\$3.00	\$90.00
6c.	RAP BACK Subscription Fee	25	Each	\$3.00	\$75.00	\$3.00	\$75.00

**STATE OF HAWAII  
DEPARTMENT OF TRANSPORTATION  
AIRPORTS DIVISION**

**TABULATION OF BIDS**

PROJECT: Provide Designated Aviation Channeling Services  
Statewide Airports  
PROJECT NO: BS1124-53R  
ISLAND: Statewide  
BID OPENING DATE: 22-Apr-21

Dates Advertised: 24-Mar-21

Item No.	Item	Approx. Quantity	Unit	Telos Identity Management Solutions, LLC		Engineer's Estimate	
				Unit Price	Bid Amount	Unit Price	Bid Amount
7.	Lihue Airport (LIH)						
7a.	SYSTEM Lease & Maintenance	12	Month	\$240.00	\$2,880.00	\$400.00	\$4,800.00
7b.	CHRC Fingerprint Fee	850	Each	\$14.25	\$12,112.50	\$13.00	\$11,050.00
7c.	STA Fee	800	Each	\$3.00	\$2,400.00	\$3.00	\$2,400.00
7d.	RAP BACK Subscription Fee	850	Each	\$3.00	\$2,550.00	\$3.00	\$2,550.00
7e.	SYSTEM Delivery/Training/Set-up Charges		LS	\$750.00	\$750.00	\$360.00	\$360.00
8.	IDMS Integration per Airport	2	Each	\$10,000.00	\$20,000.00	\$15,000.00	\$30,000.00
9.	Maintenance Support Services	4	Quarter	\$7,500.00	\$30,000.00	\$5,000.00	\$20,000.00

A. Sum of All Items	<b>\$343,823.75</b>	<b>\$350,000.00</b>
B. Preferences: (For Bid Evaluation)		
a. Hawaii Product	0	0
b. Recycled Product	0	0
c. In-State Contractor	0	0
C. Total for Comparison of Bids (A + B)	<b>\$343,823.75</b>	<b>\$350,000.00</b>

Remarks: Telos Identity Management Solutions, LLC has extension errors in items 6a, 6b, and 6c. The totals for these items should be revised to \$356.25, \$90.00, and \$75.00 respectively. This results in a decrease in the total for comparison of bids by \$146.25 to \$343,823.75.